

## Alaris INfuse Smart Connected Scanning Solution

Outstanding Achievement in Innovation

# Kodak alaris



The Alaris INfuse Smart Connected Scanning Solution has claimed a BLI 2020 Outstanding Achievement in Innovation award by the analysts at Buyers Lab thanks to its...

- Unique combination of hardware and software that enables service providers, ISVs, and integrators to deploy custom, easy-to-use, remotely managed capture solutions to clients
- Ability to reduce otherwise complex, tedious business processes to a button-press at the scanner
- Simple setup and remote-management capabilities that streamline the delivery and management of the solution for Alaris partners

“Capture and workflow solutions are nothing new, but delivering a truly customized, automated solution typically entails server- and workstation-based software at the client site, training of end users on how to use the solution, and hours of on-site setup and ongoing maintenance for the integrator placing the system—Alaris has changed all that,” said Jamie Bsales, Director of Solutions/Security Analysis at Keypoint Intelligence. “The INfuse Smart Connected Scanning Solution lets Alaris partners deploy business process solutions to their customers that turn complex tasks into, essentially, a press of a button on the INfuse AX scanner. And even the scanner setup is automated.”

To create this unique solution, Alaris (a Kodak Alaris business) combined several key technologies into a groundbreaking distributed scanning ecosystem. At the customer site (or sites), INfuse AX Scanners are the touchpoint for end users. These smart network scanners require no PC or software/drivers, and securely transfer data, metadata, and finished image files directly into a cloud-based business process created and hosted by the Alaris channel partner or solution provider (typically an ISV or integrator). The scanner employs Alaris’ exclusive EasySetup technology, so configuring device settings is as easy as scanning in a cover sheet. The system also includes INfuse Management Software, which provides Alaris partners with easy end-user setup, remote configuration, and fleet management.

Once deployed, the solution seamlessly connects to the Alaris partner's business process workflow and enables end users to onboard content directly into that workflow. Notably, when a scan is successfully transmitted and form fields are validated, the end user receives real-time acknowledgement and immediate exception notifications at the scanners—increasing productivity and greatly reducing time spent on handling errors, missing or incomplete documents, and other exceptions.

## About Keypoint Intelligence - Buyers Lab

Keypoint Intelligence is a one-stop shop for the digital imaging industry. With our unparalleled tools and unmatched depth of knowledge, we cut through the noise of data to offer clients the unbiased insights and responsive tools they need in those mission-critical moments that define their products and empower their sales.

For over 50 years, Buyers Lab has been the global document imaging industry's resource for unbiased and reliable information, test data, and competitive selling tools. What started out as a consumer-based publication about office equipment has become an all-encompassing industry resource. In a landscape that's ever evolving, we change with it.

## About Buyers Lab Outstanding Achievement Awards

Buyers Lab Outstanding Achievement awards acknowledge products or capabilities that stand out for attributes such as innovation, usefulness, or value.

### KEYPOINT INTELLIGENCE - BUYERS LAB • North America • Europe • Asia

Tom Dailey,  
President and CEO

Deanna Flanick, CRO

Patrick Albus, CFO

Randy Dazo, Group Director,  
Office Technology & Services  
Randy.Dazo@keypointintelligence.com

Jamie Bsales, Director,  
Solutions/Security Analysis  
Jamie.Bsales@keypointintelligence.com

George Mikolay, Associate Director,  
Copier MFP/Production  
George.Mikolay@keypointintelligence.com

Carl Schell, Managing Editor  
Carl.Schell@keypointintelligence.com

#### U.S. ANALYSTS

Kris Alvarez, Editor  
Kris.Alvarez@keypointintelligence.com

Lee Davis, Senior Editor,  
Scanner Analysis & Software Evaluation  
Lee.Davis@keypointintelligence.com

Kaitlin Shaw, Senior Editor,  
Printer/MFP Analysis  
Kaitlin.Shaw@keypointintelligence.com

#### EUROPEAN ANALYSTS

Priya Gohil, Senior Editor  
Priya.Gohil@keypointintelligence.com

Simon Plumtree, Senior Editor  
Simon.Plumtree@keypointintelligence.com

Andrew Unsworth, Senior Editor,  
Software Evaluation  
Andrew.Unsworth@keypointintelligence.com

#### LABORATORY

Pete Emory, Director of U.S./Asia  
Research & Lab Services

David Sweetnam, Director of  
EMEA/Asia Research & Lab  
Services

#### COMMERCIAL

Mike Fergus,  
Vice President of Marketing &  
Product Marketing

Gerry O'Rourke,  
International Commercial Director